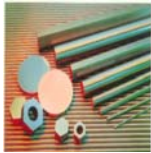


Case Study



SSF Ltd

Project Title - Junior Management Development

“With measured savings of £124,600 CQM Ltd has helped shape the way forward for our business”

Company Profile

SSF Ltd manufactures an extensive range of non-standard fasteners, including bolts, studbolts and washers.

Project Objectives

- To improve business efficiencies
- To implement cost reductions
- To develop the managers for the future
- To improve team working

Project Achievements

- Sales and operational planning improved, which reduced errors by £2000 per month.
- Sales staff training programme created, which improved customer service and generating new business.
- Thread rolling process redefined cost reduction £500 per week.
- Shop floor tool reorganising 5 S process improvement, which reduced downtime £600 per week.
- Shop floor training scheme designed and implemented - Estimated benefit £50,000 per annum.
- Investment in new machinery - project managed by the workforce.
- Employee morale at an all time high

This programme has not only provided management with a process to help our team leaders, it has more importantly given them the opportunity to apply the achievement of measurable cost reductions

Gordon Staines - Production Director

Measured Savings £124,600





Each Lean Management Thinking programme that CQM Training & Consultancy (CQM) deliver is tailor made to ensure the greatest business benefit is gained by your company or organisation.

The programme will provide jargon-free help to your teams who will be 'challenged' to make significant improvements to their operations.

All the time, our experienced trainers will provide close support and help to keep your team on track.

Our carefully developed and successful formula works every time and will help you generate real savings. It involves giving your chosen team the problem of solving techniques that they will need and then coaching on your site to actually produce the savings and improvements.

The Lean Management Thinking programme is specifically designed so that upon completion your team will have acquired the knowledge to continually improve your processes and embed change.

Lean Programme Contents:

Our Lean Management Thinking programmes and consultancy support can be tailored to your specific needs, but typically it will cover:

- Leadership Style
- Lean Team Building
- Waste Elimination
- Process Improvement Tools
- Measuring Performance
- Project Presentation Skills
- Developing Lean Strategies
- Process Analysis
- Supply Chain Management
- Kaizen
- Added Value vs Added Cost
- Lean Time Management

During the last few years we have so far logged some £7.5m of real savings for our clients. So confident are we that this process will succeed in helping you achieve financial savings and meaningful improvements, that we offer you a money back guarantee. If our specialists are not able to help your people identify and recommend savings, at least to the value of our fee, **we will refund the difference.**

Contact Us

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Advantages of Lean

- Increase you profits
- Enhance productivity
- Improve quality
- Reduce waste and inefficiencies
- Reduce process times
- Reduce Inventories

On our Lean programme your team will develop:

- Problem solving and team development skills
- Understanding in how to implement a process of continuous improvement
- Skills which will make changes stick
- Skills to identify and measure wasteful processes
- Abilities that will improve the overall 'culture' within your business
- Appreciation of standards that effect quality and the way you work